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SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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PART III

005

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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5. Thereunder

| REPORT FOR THE PERIOD BEGINNING_ | 1/01/04 | AND ENDING_ | 12/31/04 |
|--|---------------------------------|-------------------------|-------------------------------|
| | MM/DD/YY | | MM/DD/YY |
| A. REG | ISTRANT IDENTII | TICATION | |
| NAME OF BROKER-DEALER: J. Bush | & Company, Incorpo | rated | OFFICIAL USE ONLY |
| ADDRESS OF PRINCIPAL PLACE OF BUSI | NESS: (Do not use P.O | . Box No.) | FIRM I.D. NO. |
| 55 Whitney Avenue | | | |
| | (No. and Street) | | |
| New Haven, CT 06510 | | | |
| (City) | (State) | | (Zip Code) |
| NAME AND TELEPHONE NUMBER OF PE Jonathan Bush | RSON TO CONTACT II | | REPORT 03) 777-5900 |
| | | | (Area Code – Telephone Number |
| B. ACCO | DUNTANT IDENTI | FICATION | |
| INDEPENDENT PUBLIC ACCOUNTANT w | hose opinion is containe | d in this Report* | |
| Beers, Hamerman & Company, P.C. | | | |
| | (Name - if individual, state la | st, first, middle name) | |
| 234 Church Street, 14th Floor | New Haven, | СТ | 06510 |
| (Address) | (City) | (State) | (Zip Code) |
| CHECK ONE: | | | \ |
| ☐ Certified Public Accountant | | (V PRO | CESSED. |
| ☐ Public Accountant | | \ MAR | CESSED 1 5 2005 |
| ☐ Accountant not resident in Unit | ed States or any of its po | ossessions. | |
| | FOR OFFICIAL USE | ONLY | |
| | | | |
| | | | |

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

Kito

SEC 1410 (06-02)

OATH OR AFFIRMATION

| I,Jonathan J. Bush | , swear (or affirm) that, to the best of |
|--|---|
| my knowledge and belief the accompanying final J. Bush & Company, Incorporate | ncial statement and supporting schedules pertaining to the firm of |
| of <u>December 31</u> , | , 2004 are true and correct. I further swear (or affirm) that |
| neither the company nor any partner, proprietor, | principal officer or director has any proprietary interest in any account |
| classified solely as that of a customer, except as | follows: |
| | |
| | |
| | |
| | |
| | |
| and the second s | Signature |
| B. MARIE MOOREHEAD | 4 |
| NOTARY PUBLIC | _ Junton Buch |
| IDYCOMMISSION F PARES DEC. 31, 2005 | Title CHAIRMAN |
| Brane monteas | C ACT CHECKLE OF |
| Notary Public 2/9/0= | |
| This report ** contains (check all applicable box | es): |
| xx (a) Facing Page. | |
| (b) Statement of Financial Condition. | |
| (c) Statement of Income (Loss). (d) Statement of Changes in Financial Cond | ition. |
| | Equity or Partners' or Sole Proprietors' Capital. |
| (f) Statement of Changes in Liabilities Subo | |
| (g) Computation of Net Capital. | D 1 15 0 0 |
| (h) Computation for Determination of Reser | or Control Requirements Under Rule 15c3-3. |
| | explanation of the Computation of Net Capital Under Rule 15c3-3 and the |
| | eserve Requirements Under Exhibit A of Rule 15c3-3. |
| · | d unaudited Statements of Financial Condition with respect to methods of |
| consolidation. | |
| (1) An Oath or Affirmation. (m) A copy of the SIPC Supplemental Report | rt · |
| | acies found to exist or found to have existed since the date of the previous audit. |
| *************************************** | |
| **For conditions of confidential treatment of cer X (o) Independent Auditor's Report | rtain portions of this filing, see section 240.17a-5(e)(3). |
| X (p) Focus Report - Part IIA | on internal accounting control. |

J. BUSH & CO., INCORPORATED
FINANCIAL STATEMENTS AND
SUPPLEMENTAL INFORMATION

YEARS ENDED DECEMBER 31, 2004 AND 2003

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INDEPENDENT AUDITOR'S REPORT

To the Officers and Directors of J. Bush & Co., Incorporated

We have audited the accompanying statements of financial condition of J. Bush & Co., Incorporated as of December 31, 2004 and 2003, and the related statements of income, changes in shareholder's equity, and cash flows for the years then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of J. Bush & Co., Incorporated at December 31, 2004 and 2003 and the results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplemental schedule is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Bours, Hamerman & Company, P. C.

New Haven, Connecticut February 16, 2005



J. BUSH & CO., INCORPORATED TATEMENTS OF FINANCIAL CONDITION

| | Decem | nber 31, |
|--|--------------|--------------|
| <u>Assets</u> | <u>2004</u> | 2003 |
| Cash and cash equivalents | \$ 1,507,425 | \$ 1,234,772 |
| Investment advisory fees receivable | 455,907 | 469,224 |
| Income taxes receivable from parent company | 85,959 | - |
| Receivable from broker | 2,310 | 4,721 |
| Deferred income taxes | 21,400 | 29,062 |
| Furniture, equipment and leasehold | | |
| improvements, net | 11,680 | 27,047 |
| Total assets | \$ 2,084,681 | \$ 1,764,826 |
| | | |
| Liabilities and Shareholder's Equity | | • |
| Liabilities: | | |
| Accounts payable and accrued expenses | \$ 907,025 | \$ 125,989 |
| Accounts payable parent company | 4,233 | 4,233 |
| Income taxes payable to parent company | <u> </u> | 100,554 |
| Total liabilities | 911,258 | 230,776 |
| | | |
| Shareholder's equity: | | |
| Common stock - \$.10 par value 175,000 shares | | |
| authorized, 56,050 shares issued and outstanding | 5,605 | 5,605 |
| Paid-in capital | 327,281 | 327,281 |
| Retained earnings | 840,537 | 1,201,164 |
| Total shareholder's equity | 1,173,423 | 1,534,050 |
| Total liabilities and shareholder's equity | \$ 2,084,681 | \$ 1,764,826 |



J. BUSH & CO., INCORPORATED STATEMENTS OF INCOME

| | Year E | Ended |
|--------------------------------------|--------------|-------------|
| | Decemb | per 31, |
| | 2004 | <u>2003</u> |
| Revenues: | • | |
| Investment advisory fees | \$1,794,965 | \$1,800,000 |
| Commissions, net of clearing charges | 59,581 | 84,999 |
| Investment income | 11,058 | 7,081 |
| Total revenues | 1,865,604 | 1,892,080 |
| | | • |
| Expenses: | | |
| Legal fees | 702,266 | 469,130 |
| Arbitration award | 630,000 | - |
| Salaries and employee benefits | 526,532 | 584,975 |
| General and administrative | 371,471 | 338,175 |
| Occupancy | 107,432 | 98,291 |
| Corporate services | 50,796 | 426,040 |
| Depreciation and amortization | 15,366 | 15,594 |
| Loss reimbursements | 456 | 2,794 |
| Total expenses | 2,404,319 | 1,934,999 |
| Loss before income taxes (benefit) | (538,715) | (42,919) |
| Income taxes (benefit) | (178,088) | 2,151 |
| Net loss | \$ (360,627) | \$ (45,070) |



J. BUSH & CO., INCORPORATED STATEMENTS OF CHANGES IN SHAREHOLDER'S EQUITY

| | | | | Total |
|-----------------------------|--------------|----------------|-----------------|---------------|
| | Common | Paid-in | Retained | Shareholder's |
| | <u>Stock</u> | <u>Capital</u> | <u>Earnings</u> | Equity |
| Balance - December 31, 2002 | \$ 5,605 | \$ 327,281 | \$1,246,234 | \$1,579,120 |
| Net loss | | | (45,070) | (45,070) |
| Balance - December 31, 2003 | 5,605 | 327,281 | 1,201,164 | 1,534,050 |
| Net loss | | <u>-</u> | (360,627) | (360,627) |
| Balance - December 31, 2004 | \$ 5,605 | \$ 327,281 | \$ 840,537 | \$1,173,423 |



J. BUSH & CO., INCORPORATED STATEMENTS OF CASH FLOWS

| | Year I Decem | |
|---|-----------------|-------------|
| | <u>2004</u> | 2003 |
| Cash flows from operating activities: | | |
| Net loss | \$ (360,627) | \$ (45,070) |
| Adjustments to reconcile net loss to net | | |
| cash provided by operating activities: | | |
| Depreciation and amortization | 15,366 | 15,594 |
| Decrease (increase) in operating assets: | | |
| Income taxes receivable from parent company | (85,959) | - |
| Receivable from broker | 2,411 | 90,207 |
| Investment advisory fees receivable | 13,317 | 16,919 |
| Deferred income taxes | 7,663 | - |
| Increase (decrease) in operating liabilities: | | |
| Accounts payable and accrued expenses | 781,036 | 92,725 |
| Income taxes payable to parent company | (100,554) | 1,895 |
| Accounts payable, parent | · | (54,863) |
| Net cash provided by operating activities | 272,653 | 117,407 |
| Cash flows from investing activity - | | |
| Purchase of equipment | <u> </u> | (2,570) |
| Change in cash and cash equivalents | 272,653 | 114,837 |
| Cash and cash equivalents, beginning | 1,234,772 | 1,119,935 |
| Cash and cash equivalents, ending | \$1,507,425 | \$1,234,772 |
| Supplemental information - | | • |
| Cash paid for interest | \$ 83 | \$ 208 |



J. BUSH & CO., INCORPORATED NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

General

J. Bush & Co., Incorporated (Company) is a wholly owned subsidiary of Riggs Bank, NA of Washington, D.C. (Riggs).

Nature of operations

The Company engages in the securities business as a broker/dealer (See Note 12) and investment advisor. The Company operates under the provisions of paragraph (K)(2)(ii) of Rule 15c3-1 of the Securities and Exchange Commission and, accordingly, is exempt from the remaining provisions of that rule. The requirements of paragraph (K)(2)(ii) provide that the Company clears all transactions on behalf of customers on a fully disclosed basis with a clearing broker/dealer, and promptly transmits all customer funds and securities to the clearing broker/dealer. The clearing broker/dealer carries all of the accounts of the customers and maintains and preserves all related books and records as are customarily kept by a clearing broker/dealer.

Cash and cash equivalents

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

Revenue recognition

Commissions and related clearing expenses are recorded on a settlement date basis. Transactions are reviewed on a trade date basis and adjustments are made if unsettled transactions have a material effect on the financial statements.

Investment advisory fees are deducted quarterly from the accounts of investments under management.

Investment advisory fees receivable

Management believes that all investment advisory fees receivable as of December 31, 2004 and 2003 are collectible; therefore, no allowance for doubtful accounts has been reflected in the financial statements.

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J. BUSH & CO., INCORPORATED NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (CONTINUED)

Furniture, equipment and leasehold improvements

Furniture, equipment and leasehold improvements are stated at cost. Depreciation on furniture and equipment is computed using accelerated methods over estimated useful lives of five to seven years. Leasehold improvements are amortized over the lesser of the economic useful life of the improvement or the term of the lease.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTE 2 - NET CAPITAL REQUIREMENT

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule 15c3-1, which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2004, the Company had net capital of \$125,657, which was \$64,876 in excess of the \$60,781 minimum required. The Company's aggregate indebtedness to net capital ration at December 31, 2004 was 7.25 to 1.

NOTE 3 - INCOME TAXES

The Company is included in the consolidated federal income tax return filed by its parent. The provision for current year's income tax effect is based on the incremental tax rate of the parent company. The Company files its own state and local tax returns. The income tax provision included in the statement of income represents the tax benefit available to the parent as result of the current year's loss. The provision is comprised of the following:

Year Ended

| | Decemb | per 31, |
|--------------------------------|----------------------|-------------|
| | <u>2004</u> | <u>2003</u> |
| Currrent year's tax (benefit) | \$ (185,750) | \$ 2,151 |
| Change in deferred tax balance | 7,662 | |
| | <u>\$ (178,088</u>) | \$ 2,151 |

J. BUSH & CO., INCORPORATED

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003



NOTE 3 - INCOME TAXES - (CONTINUED)

Deferred income taxes

Deferred income taxes are provided to account for differences between the basis of assets, principally relating to the calculation of depreciation and amortization of furniture, equipment and leasehold improvements for financial and tax reporting purposes. In addition, the Company has an available net operating loss carryforward for its state income tax filing only. The provision for deferred income taxes is comprised of the following:

| | Decem | iber 31, |
|-------------------------------------|-------------|-------------|
| | <u>2004</u> | <u>2003</u> |
| State net operating loss available | \$ 31,500 | \$ - |
| Less valuation allowance | (23,400) | <u> </u> |
| | 8,100 | , - |
| Difference in basis of fixed assets | 13,300 | 29,062 |
| Deferred tax balance | \$ 21,400 | \$ 29,062 |

NOTE 4 - FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET CREDIT RISK

As a securities broker/dealer, the Company is engaged in buying and selling securities for a diverse group of institutional and individual investors. The Company's transactions are collateralized and executed with, and on behalf of, banks, brokers and dealers, and other financial institutions. The Company introduces these transactions for clearance to another broker/dealer on a fully disclosed basis.

The Company's exposure to credit risk associated with the nonperformance of customers in fulfilling their contractual obligations pursuant to securities transactions can be directly impacted by volatile trading markets that may impair customers' ability to satisfy their obligations to the Company and the Company's ability to liquidate the collateral at an amount equal to the original contracted amount.

The agreement between the Company and its clearing broker provides that the Company is obligated to assume any exposure related to such non-performance by its customers.

The Company seeks to control the aforementioned risks by requiring customers to maintain margin collateral in compliance with various regulatory requirements and the clearing broker's internal guidelines. The Company monitors its customer activity by reviewing information it receives from its clearing broker on a daily basis, and requiring customers to deposit additional collateral, or reduce positions, when necessary.

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J. BUSH & CO., INCORPORATED NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

NOTE 5 - FURNITURE, EQUIPMENT AND LEASEHOLD IMPROVEMENTS

Furniture, equipment and leasehold improvements are stated at cost and consist of the following:

| | Decem | December 31, | | |
|--|----------------------|----------------------|--|--|
| | <u>2004</u> | <u>2003</u> | | |
| Furniture | \$ 39,992 | \$ 39,992 | | |
| Equipment | 236,022 | 290,837 | | |
| Leasehold improvements | 51,843 | 51,843 | | |
| Less - accumulated depreciation and amortization | 327,857 (316,177) | 382,672 (355,625) | | |
| | \$ 11,680 | \$ 27,047 | | |

NOTE 6 - RETIREMENT PLAN

The Company participates in the 401(k) plan of its parent, allowing eligible employees to elect to contribute up to 15% of their compensation to the plan. The Company makes a matching contribution of 100% of the first \$100 contributed plus 50% of additional contributions up to a maximum of 6% of eligible employee compensation. For the years ended December 31, 2004 and 2003, the Company's contributions were \$21,250 and \$19,964 respectively.

NOTE 7 - OPERATING LEASES

The Company leases its office space, certain office equipment and vehicles under several non-cancelable operating leases, which expire over the next two years. The Company's office rent is adjusted annually for its share of the increase in certain operating expenses and real estate taxes. The cost of all operating leases included in the statements of income for the year ended December 31, 2004 and 2003 was \$130,937 and \$114,954, respectively.

The minimum annual lease payments under all non-cancelable leases are:

 Year Ending

 December 31,

 2005
 \$103,063

 2006
 1,954

 \$105,017

NOTE 8 - BOOK VALUE PER SHARE

The book value per share of \$20.94 and \$27.37 for the years ended December 31, 2004 and 2003, respectively, was determined by dividing the total shareholder's equity by the total number of common shares outstanding at that date.

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J. BUSH & CO., INCORPORATED NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

NOTE 9 - INTERCOMPANY AGREEMENT/ACCOUNTS PAYABLE, PARENT

The Company has an intercompany operating and servicing agreement with Riggs, whereby Riggs is to provide corporate and operational support to the Company. In recognition of these services the Company pays a fee based on it's gross operating revenues and direct costs. In September 2003, the operating and servicing agreement was amended to eliminate the portion of the payment based on gross operating revenue, thereby requiring only direct costs to be reimbursed to the parent. The cost of the corporate and operational support was \$50,796 and \$426,040 for the years ended December 31, 2004 and 2003, respectively. At December 31, 2004 and 2003, the amount owed to Riggs was \$4,233.

The Company also has a referral agreement with Riggs under which the Company pays referral fees for certain new accounts referred by Riggs. There were no referral fees incurred pursuant to this arrangement for the years ended December 31, 2004 and 2003.

NOTE 10 - CONTINGENCIES

The Company has been named as a respondent in three arbitration proceedings that allege various claims including misrepresentation, negligence and breach of fiduciary duty in connection with certain investments made by the Company on behalf of the claimant. These claims have been filed before the National Association of Securities Dealers (NASD).

On January 4, 2005, an arbitration panel awarded the first claimant compensatory damages in the amount of \$630,000, and denied their claims for attorneys' fees and other costs. The \$630,000 settlement has been accrued in these financial statements.

The second claimant is seeking damages of \$238,512 plus interest, punitive damages, attorney's fees and costs. An arbitration hearing date has been set for June 2005 and the Company's outside legal counsel is not able to offer an opinion as to a probable outcome of this claim. The Company believes the claim is without merit, and intends to vigorously defend its position.

The third claimant is seeking damages of \$400,000 plus interest, punitive damages, attorney's fees and costs. An arbitration hearing date has been set for April 2005 and the Company's outside legal counsel is not able to offer an opinion as to a probable outcome of this claim. The Company believes the claim is without merit, and intends to vigorously defend its position.

J. BUSH & CO., INCORPORATED



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2004 AND 2003

NOTE 11 - CASH CONCENTRATION

The Company had bank deposits of \$632,376 in excess of amounts insured by the Federal Deposit Insurance Corporation (FDIC) as of December 31, 2004.

NOTE 12 - SUBSEQUENT EVENTS

The Company filed a withdrawal request with the NASD to terminate its registration as a Broker-Dealer effective February 1, 2005. The Company will continue to provide investment advisory services and initiate investment trades through an unrelated third party Broker-Dealer. The net commissions earned from Broker-Dealer functions for the years ended December 31, 2004 and 2003 were \$59,581 and \$84,999, respectively.

In February, 2005, the Company offered its professional and administrative staff a retention bonus arrangement designed to encourage its key employees to remain with the Company at least through June 2005. The bonuses for all recipients total approximately \$150,000.

The Company is currently engaged in substantive discussions with an investment institution who is interested in purchasing its assets as well as its client list and assets under management. No definitive terms for the purchase price or timing of the sale have been reached as of the date of these financial statements.

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J. BUSH & CO., INCORPORATED

COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

DECEMBER 31, 2004

| Net capital: | | |
|--|------------|--|
| Total shareholder's equity | | \$1,173,423 |
| Deductions and/or charges: | | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Non-allowable assets: | | • |
| Cash equivalents - money market funds | \$ 790,827 | |
| Investment advisory fees receivable | 136,900 | |
| Furniture, equipment and leasehold | | |
| improvements, net | 11,680 | |
| Deferred income taxes | 21,400 | |
| Income taxes receivable from parent company | 85,959 | (1,046,766) |
| Net capital before haircuts on securities | | 126,657 |
| Haircuts on securities (pursuant to Rule 15c3-1) - | | |
| Debt securities | | (1,000) |
| Net capital | | \$ 125,657 |
| | | <u>\$ 125,057</u> |
| Aggregate indebtedness: | | • |
| Accounts payable and accrued expenses | | \$ 907,025 |
| Accounts payable, parent | | 4,233 |
| | ; | |
| Total aggregate indebtedness | | \$ 911,258 |
| | | |
| Computation of basic net capital requirement: | | , |
| Net capital | • | \$ 125,657 |
| Minimum net capital required | | (60,781) |
| Excess net capital at 1500 percent | | \$ 64,876 |
| Evagga not comital at 1000 manager | | 6 - 15 T- 15 |
| Excess net capital at 1000 percent | | \$ 34,531 |
| Ratio: Aggregate indebtedness to net capital | | 7.25 to 1 |
| Reconciliation with Company's computation: | | |
| Net capital, as reported in Company's | | |
| | • | Ф 00 00 0 |
| Part IIA (unaudited) FOCUS report | <u>.</u> | \$ 98,982 |
| Change in allowable assets Investment advisory fees receivable | | 10 045 |
| Deferred income taxes | | 18,945 |
| Audit adjustment to accrued expenses | | (29,060) 36,790 |
| | | |
| Net capital per above | | <u>\$ 125,657</u> |



INDEPENDENT AUDITOR'S REPORT ON INTERNAL ACCOUNTING CONTROL

To the Officers and Directors of J. Bush & Co., Incorporated

In planning and performing our audits of the financial statements of J. Bush & Co., Incorporated for the years ended December 31, 2004 and 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by J. Bush & Co., Incorporated, including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g), in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by Rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition; and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2004 and 2003 to meet the SEC's objectives.

This report is intended solely for the information and use of Board of Directors, management, the SEC, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be, and should not be used by anyone other than those specified parties.

Beers, Hamerman & Company, P.C.

New Haven, Connecticut February 16, 2005

FORM X-17A-5

FOCUS REPORT

(Financial and Operational Combined Uniform Single Report)

Part IIA Quarterly 17a-5(a)

INFORMATION REQUIRED OF BROKERS AND DEALERS PURSUANT TO RULE 17

COVER

| Select a filing method: | ٠. | | Ва | sic 🤨 | Alternate C [0011] | |
|--------------------------------------|-------------------------|--|-----------------|------------------------|--------------------|---------------------------|
| Name of Broker Dealer: | | SH & CO., IN | [0013] | | SEC File Number: 8 | 3- <u>16040</u> [0014] |
| Address of Principal Place Business: | ce of | 55_WHIT | NEY AVENUE | | | |
| | NEW | HAVEN CT [0021] [0022] | 06510 | | Firm ID: | 5355 [0015] |
| For Period Beginning 1 | | Ending <u>12/31</u> | [0025] | | - | |
| Name and telephone nur | mber of person to co | ntact in regard | to this report: | | | |
| Name: | NATHAN BUSH, CH | | (203) 777 | -5900 [0031] | | |
| Name(s) of subsidiaries of | or affiliates consolida | • | | | | |
| Name: | [00] | | | [0033] | | |
| Name: | 001 | | | [0035] | | |
| Name: | [00 | Phone: | · . | [0037] | | |
| Name: | | - | | [0037] | | |
| Does respondent carry it | - | THE PERSON NAMED IN THE PE | C [0040] No | © [004 | · | |
| Check here if responden | | , , , | [00.0] | . П _{гоо4} | - | |

ASSETS

| | | | Allowable | Non-Allowable | Total |
|----------|-----------------------|--|---|---------------|-----------|
| 1. | Cash | | 715,598 | | 715,598 |
| 1. | Casn | | [0200] | | [0750] |
| 2. | Receival or dealer | oles from brokers es: | | | |
| | | Clearance | 2,310 | | |
| | • A . | account | [0295] | | |
| | _ | , | 300,063 | 946,655 | 1,249,028 |
| | В. | Other | [0300] | [0550] | [0810] |
| 3. | Receival | bles from non- | • | 119,359 | 119,359 |
| . | custome | | [0355] | [0600] | [0830] |
| 4. | Securitie | es and spot | | | |
| | commod market v | lities owned, at value: | | | |
| | | | | | |
| | A. | Exempted securities | [0418] | | |
| | В. | Debt securities | 1,000 | | |
| | D. | Debt securities | [0419] | | |
| | C. | Options | [0420] | | |
| | D. | Other securities | | | |
| | J. | outer socialises | [0424] | | |
| | E. | Spot commodities | [0430] | | 1,00 |
| | | Commodities | | · · · | |
| 5. | | es and/or other ents not readily ible: | | | |
| | A. | At cost | | | |
| | | [0130] | | • | |
| | В. | At estimated | [0440] | [0610] | [086] |

| 6. | Securities borrowed under subordination agreements and partners' individual and capital securities accounts, at market value: | [0460] | [0630] | <u>0</u> [0880] |
|----|---|--------|--------|--------------------|
| | A. Exempted securities | | | |
| * | [0150] | | | |
| | B. Other securities | | | |
| | [0160] | | | |
| 7. | Secured demand notes market value of collateral: | [0470] | [0640] | <u>0</u> [0890] |
| | A. Exempted securities | | | |
| | [0170] | | | |
| | B. Other securities | | | |
| | [0180] | | | |
| 8. | Memberships in exchanges: | | | |
| | A. Owned, at market | | | |
| | [0190] | | | |
| | B. Owned, at cost | | [0650] | |
| | C. Contributed for use of the company, at market value | | [0660] | [0060] |
| 9. | Investment in and receivables from affiliates, subsidiaries and associated partnerships | [0480] | [0670] | <u>0</u> [0910] |

| 10. | Property, furniture, equipment, leasehold improvements and rights under lease agreements, at cost-net of accumulated depreciation and amortization | [0490] | 11,681 [0680] | 11,681 [0920] |
|-----|--|---------------------|---------------------|---------------------|
| 11. | Other assets | [0535] | <u>17</u> [0735] | 17 [0930] |
| 12. | TOTAL ASSETS | 1,018,971 [0540] | 1,077,712 [0740] | 2,096,683 [0940] |

LIABILITIES AND OWNERSHIP EQUITY

| | Liabilities | A.I. Liabilities | Non-A.I. Liabilities | Total |
|-----|--|------------------|----------------------|--------------------|
| 13. | Bank loans payable | | | 0 |
| | | [1045] | [1255] | [1470] |
| 14. | Payable to brokers or dealers: | | | |
| | A. Clearance account | | | 0 |
| | | [1114] | [1315] | [1560] |
| | B. Other | | | 0 |
| | | [1115] | [1305] | [1540] |
| 15. | Payable to non-customers | | | 0 |
| | | [1155] | [1355] | [1610] |
| 16. | Securities sold not yet purchased, at market value | | | 0 |
| | | | [1360] | [1620] |
| 17. | Accounts payable, accrued | | | |
| | liabilities, expenses and other | 918,989 | | 918,989 |
| | | [1205] | [1385] | [1685] |
| 18. | Notes and mortgages payable: | | | |
| | A. Unsecured | | | 0 |
| | | [1210] | | <u>0</u> [1690] |
| | B. Secured | | | |
| | | [1211] | [1390] | <u>0</u> [1700] |
| 19. | Liabilities subordinated to claims of general creditors: | | | |
| | | | | |
| | A. Cash borrowings: | | | 0 |
| | | • | [1400] | [1710] |
| | 1. from outsiders | | | |
| | [0970] | | | |
| | 2. Includes equity subordination (15c3-1(d)) of | | | |
| | [0980] | | | |

| | В. | Securities borrowings, at market value: | | | 0 |
|-----|---------------------|--|--------------------|--------------------|--------------------|
| | | | | [1410] | [1720] |
| | | from outsiders | | | |
| | | [0990] | | | |
| | | | | | |
| | C. | Pursuant to secured demand note collateral agreements: | | | O |
| | | | | [1420] | [1730] |
| | | 1. from outsiders | | | |
| | | [1000] | | | |
| | | 2. Includes equity subordination (15c3-1(d)) of | | | |
| | | | | | |
| | | [1010] | | | |
| | D. | Exchange memberships contributed for use of company, at market value | | | |
| | | | | [1430] | <u>0</u> [1740] |
| | E. | Accounts and other borrowings not qualified for net capital purposes | | | 0 |
| | | | [1220] | [1440] | [1750] |
| 20. | | | | | |
| | TOTAL | LIABLITIES | 918, 989 [1230] | <u>0</u> [1450] | 918,989 (1760) |
| | | | | | |
| Own | ership | Equity | | | |
| | | | | | Total |
| 21. | Sole pro | oprietorship | | | [1770] |
| 22. | Partners [1020]) | ship (limited partners | · · | | [0] |
| | | | | | [1780] |
| 23. | Corpora | ations: | | | |

| | A. | Preferred stock | |
|-----|-------|----------------------------------|----------------------------|
| | | | [1791] |
| | В. | Common stock | 5,605 |
| | | | [1792] |
| | C. | Additional paid-in capital | 327,281 |
| | ٠ | | [1793] |
| | D. | Retained earnings | 844,808 |
| | | | [1794] |
| | E. | Total | 1,177,694 [1795] |
| | | | [11:30] |
| | F. | Less capital stock in treasury | [1796] |
| | | | · · · · · |
| 24. | TOTAL | OWNERSHIP EQUITY | 1,177,694 |
| | | | [1800] |
| 25. | • | | |
| | TOTAL | LIABILITIES AND OWNERSHIP EQUITY | <u>2,096,683</u> (1810) |

STATEMENT OF INCOME (LOSS)

| | Period Be | ginning <u>10/01/2004</u> [3932] | Period Ending <u>12/31/2004</u> [3933] | Number of months | <u>3</u> [3931] |
|-----|------------|--|---|-------------------|--|
| RE' | VENUE | | | | <u>na nakada naba ka ka karantara na sa anang sala</u> |
| 1. | Commis | ssions: | | | |
| | a. | Commissions on trans executed on an excha | sactions in exchange listed equity onge | securities | 8,82 <u>1</u> [3935] |
| | b. | Commissions on lister | d option transactions | as annual comment | [3938] |
| | C. | All other securities co | mmissions | | <u>5,572</u> [3939] |
| | d. | Total securities comm | issions | | 14,393 [3940] |
| 2. | Gains o | r losses on firm securities | trading accounts | | |
| | a. | From market making i | n options on a national securities | exchange | [3945] |
| | b. | From all other trading | • | | |
| | c. | Total gain (loss) | | | <u>-38</u> [3950] |
| 3. | Gains o | or losses on firm securities | investment accounts | | [3952] |
| 4. | Profit (le | oss) from underwriting and | d selling groups | | [3955] |
| 5. | Revenu | e from sale of investment | company shares | | [3970] |
| 6. | Commo | odities revenue | | | [3990] |
| 7. | Fees fo | r account supervision, inv | restment advisory and administrative | services | 474,965 [3975] |
| 8. | Other re | evenue | | | 4,184 [3995] |
| 9. | Total re | evenue | | | 493,504 [4030] |

EXPENSES

| 10. | Salaries and other employment costs for general partners and voting stockholder officers | 123,540 [4120] | | | |
|----------------|---|------------------------|--|--|--|
| 11. | Other employee compensation and benefits | [4115] | | | |
| 12. | Commissions paid to other broker-dealers | [4140] | | | |
| 13. | Interest expense | 1 <u>0</u> [4075] | | | |
| | a. Includes interest on accounts subject to subordination agreements [4070] | | | | |
| 14. | Regulatory fees and expenses | 300 [4195] | | | |
| 15. | Other expenses | 1,002,035 [4100] | | | |
| 16. | Total expenses | 1,125,885 [4200] | | | |
| NET | INCOME | | | | |
| 17. | Net Income(loss) before Federal Income taxes and items below (Item 9 less Item 16) | -632,381 [4210] | | | |
| 18. | Provision for Federal Income taxes (for parent only) | -220,750 [4220] | | | |
| 19. | Equity in earnings (losses) of unconsolidated subsidiaries not included above | [4222] | | | |
| | a. After Federal income taxes of [4238] | | | | |
| 20. | Extraordinary gains (losses) | [4224] | | | |
| | a. After Federal income taxes of [4239] | | | | |
| 21. | Cumulative effect of changes in accounting principles | [4225] | | | |
| 22. | Net income (loss) after Federal income taxes and extraordinary items | -411,631 [4230] | | | |
| MONTHLY INCOME | | | | | |
| 23. | Income (current monthly only) before provision for Federal income taxes and extraordinary items | <u>-635,007</u> [4211] | | | |

EXEMPTIVE PROVISIONS

| 25 . | If an exemption from R such exemption is base | | ned, identify below the section upon which | |
|-------------|---|----------------------------|---|--------------|
| | A. (k) (1)Limited | business (mutua | ıl funds and/or variable annuities only) | [4550] |
| | B. (k) (2)(i)"Spec maintained | ial Account for th | ne Exclusive Benefit of customers" | [4560] |
| | | | ions cleared through another broker-dealer ame of clearing firm(s) | [4570] |
| ٠. | Clearing F | irm SEC#s | Name | Product Code |
| | | 8- <u>43559</u> [4335A] | TRADITION ASIEL SECURITIES INC [4335A2] | All [4335B] |
| • | | 8- [4335C] | [4335C2] | [4335D] |
| | | 8 [4335E] | [4335E2] | [4335F] |
| | | 8 | [4335G2] | [4335H] |
| | | 8- [4335i] | [433512] | [4335J] |
| | D. (k) (3)Exempt | ed by order of th | e Commission | [4580] |

COMPUTATION OF NET CAPITAL

| 1. | Total own | nership equity from Statement of Finan | cial Condition | 1,177,694 [3480] |
|----|--|---|--------------------------------|-----------------------------|
| 2. | Deduct o | ownership equity not allowable for Net C | Capital | [3490] |
| 3. | Total ownership equity qualified for Net Capital | | | 1,177,694 [3500] |
| 4. | Add: | | | |
| | A. | Liabilities subordinated to claims of in computation of net capital | of general creditors allowable | 0 [3520] |
| | В. | Other (deductions) or allowable cre | edits (List) | . |
| | | [3525A] | [3525B] | |
| | | [3525C] | [3525D] | |
| | | [3525E] | [3525F] | [3525] |
| 5. | Total ca liabilities | pital and allowable subordinated | | 1,177,694 [3530] |
| 6. | Deduction | ons and/or charges: | | |
| | Α. | Total nonallowable assets from Statement of Financial Condition (Notes B and C) | 1,077,712 [3540] | |
| | В. | Secured demand note deficiency | [3590] | |
| | C. | Commodity futures contracts and spot commodities - proprietary capital charges | [3600] | |
| • | D. | Other deductions and/or charges | [3610] | <u>-1,077,712</u> [3620] |
| 7. | Other a | dditions and/or credits (List) | | |
| | | [36304] | [3630B] | |

| | | [3630C] | [3630D] | |
|-----|----------------------|---|-----------------|---------------------------|
| | | [3630E] | [3630F] | [3630] |
| 8. | Net cap position | ital before haircuts on securities s | , | 99, 982 [3640] |
| 9. | Haircuts applicat | on securities (computed, where ble, pursuant to 15c3-1(f)): | | |
| | -,,, | (/// | . • | * |
| | A. | Contractual securities commitments | [3660] | |
| | В. | Subordinated securities borrowings | [3670] | |
| | C. | Trading and investment securities: | | |
| | | 1. Exempted securities | [3735] | |
| | | 2. Debt securities | 1,000 [3733] | |
| | | 3. Options | [3730] | |
| | | 4. Other securities | [3734] | |
| | D. | Undue Concentration | [3650] | |
| | E. | Other (List) | | |
| | | [3736A] | [3736B] | |
| | | [3736C] | [3736D] | |
| | | [3736E] | [3736F] | -1,000 |
| | | | [3736] | [37 40] 98,982 |
| 10. | . Net Cap | pital | | [3750] |

COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

| Part A | | | | |
|--------|--|--|---------------------|---------------------------------|
| 11. | Minimun | n net capital required (6-2/3% of line 19) | | 61,265 [37 5 6] |
| 12. | dealer a | n dollar net capital requirement of reporting nd minimum net capital requirement of subset ed in accordance with Note(A) | | <u>5,000</u> [37 5 8] |
| 13. | Net capi | ital requirement (greater of line 11 or 12) | | 61,265 (3760) |
| 14. | Excess | net capital (line 10 less 13) | | <u>37,717</u> [3770] |
| 15. | Excess | net capital at 1000% (line 10 less 10% of lin | e 19) | |
| 3.75 | and the state of t | COMPUTATION OF AG | GREGATE INDEBTEDNES | S |
| 16. | | I. liabilities from Statement of al Condition | | 918,989 [3790] |
| 17. | Add: | | | |
| | A. | Drafts for immediate credit | [3800] | |
| | В. | Market value of securities borrowed for which no equivalent value is paid or credited | [3810] | |
| | C. | Other unrecorded amounts (List) | | |
| | | [3820A] | [3820B] | |
| | 1 | [3820C] | [3820D] | |
| | | [3820E] | [3820F] | |
| | | | <u>0</u> [3820] | <u>0</u> [3830] |
| 19. | Total ac | ggregate indebtedness | • • | 918,989 |
| 13. | i Olai ag | ggrogate muenteuness | | [3840] |
| 20. | | tage of aggregate indebtedness to | | % <u>928</u> [3850] |
| | net capi | ital (line 19 / line 10) | | |

OTHER RATIOS

21. Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1(d)

SCHEDULED WITHDRAWALS

Ownership Equity and Subordinated Liabilities maturing or proposed to be withdrawn within the next six months and accruals, (as defined below), which have not been deducted in the computation of Net Capital.

| Type of Proposed Withdrawal or Accrual | Name of Lender or Contributor | Insider or Outsider | (cash amount and/or Net | Withdrawal or Maturity Date (MMDDYYYY) | ŧο |
|---|-------------------------------|---------------------------|-------------------------|--|--------|
| _ [4600] | [AGO1] | [4602] | [4603] | [4604] | |
| _ [4610] | • | [4002] | [4003] | [4004] | [4003] |
| _ [4010] | [4611] | [4612] | [4613] | [4614] | [4615] |
| _ [4620] | | | | | _ |
| | [4621] | [4622] | [4623] | [4624] | [4625] |
| _ [4630] | [4631] | [4632] | [4633] | [4634] | [4635] |
| [4640] | [4651] | [4032] | [4033] | [4034] | [4030] |
| _ [10.10] | | [4642] | [4643] | [4644] | [4645] |
| _ [4650] | | | | | _ |
| | · | [4652] | [4653] | [4654] | [4655] |
| _ [4660] | [4661] | [4662] | [4663] | [4664] | [4665] |
| [4670] | [4001] | [4002] | [4000] | [4004] | [4000] |
| _ [,] | | [4672] | [4673] | [4674] | [4675] |
| _ [4680] | | | | | |
| | • | [4682] | [4683] | [4684] | [4685] |
| [4690] | (4691) | [4692] | [4693] | [4694] | |
| | [4001] | | | | [4000] |
| | | 1017 | | | |
| | | , | [| ı | |
| | | Omit Pennies | | | |

Instructions Detail listing must include the total of items maturing during the six month period following the report date, regardless of whether or not the capital contribution is expected to be renewed. The schedule must also include proposed capital withdrawals scheduled within the six month period following the report date including the proposed redemption of stock and payments of liabilities secured by fixed assets (which are considered allowable assets in the capital computation pursuant to Rule 15c3-1(c)(2)(iv)), which could be required by the lender on demand or in less than six months.

| Withdrawal Code | Description |
|-----------------|------------------------------|
| 1 | Equity Capital |
| 2 | Subordinated Liabilities |
| 3 | Accruais |
| 4 | 15c3-1(c)(2)(iv) Liabilities |

STATEMENT OF CHANGES

STATEMENT OF CHANGES IN OWNERSHIP EQUITY (SOLE PROPRIETORSHIP, PARTNERSHIP OR CORPORATION)

| | (SOLE PROPRIETORSHIP, PARTHERSHIP OR CORPORATION | ') |
|----|---|---------------------|
| 1. | Balance, beginning of period | 1,589,325 [4240] |
| | A. Net income (loss) | -411,631 [4250] |
| | B. Additions (includes non-conforming capital of [4262] | [4260] |
| | C. Deductions (includes non-conforming capital [4272 | [4270] |
| 2. | Balance, end of period (From item 1800) | 1,177,694 [4290] |
| | STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS | |
| 3. | Balance, beginning of period | [4300] |
| | A. Increases | [4310] |
| | B. Decreases | [4320] |
| 4. | Balance, end of period (From item 3520) | <u>0</u> [4330] |